

# Ashwamegh Engineers & Fabricators CASE STUDY



Industry: Engineering

Location: Navi Mumbai, Maharashtra

Size: 50 Cr

## **OVERVIEW**

an ISO 9001:2008 certified manufacturer and exporter, trader, service Provider of a wide assortment of MS Pipes, Reducers, Expansion and Dismantling Joints. The company wanted to insource rolling job and was looking for an appropriate solution for their needs.

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Himalaya Machinery has been a trusted partner of Ashwamegh since past 5 years. Their machines are of high quality and we are very satisfied with their performance.

- Ashish Parulekar, Proprietor, Ashwamegh Engineers



### **APPROACH**

#### **Specific Application**

We offered them a 25 mm x 3000 mm rolling solution which delivered a medium thickness but high width for manufacturing their product range which comprised of MS Pipes, MS Welded Pipes, MS ERW Pipes, MS Round Pipes and Saw Pipes.

#### **Quicker Delivery**

The client needed a very quick delivery of under a month.

We mobilized our procurement, manufacturing and QC team to meet the client's deadline within 4 weeks.

#### **Quicker Commissioning**

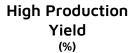
Client required fast commissioning as the machine was going to be a core part of their manufacturing process.

We ensured that the machine was commissioned in a very quick time through our onsite service engineering team.

# **KEY RESULTS**

Production
Output
(tonnes)

3000 tonnes per annum







Significant reduction in Operational costs



Improvement in profit margin through insourcing of rolling jobs

## CONCLUSION

Ashwamegh Engineering has been our clients since a long time. This was the 4<sup>th</sup> solution that we delivered for them. The machine has been operating at very high capacity and has fueled the growth of the company.

Ashwamegh is and will always remain our cherished clients.